# **Capital Markets Group**

## **Commerce Bank**

Since 1865, the success of Commerce Bank has revolved around three central themes:

**Strength** – Our financial strength has allowed us to weather difficult economic times and expand over the years, while continuing to operate independently. From our original base in Kansas City, we have forged partnerships and expanded throughout the central part of the United States.

Community – Commerce is a product of the communities we serve, a partnership of our customers, employees and shareholders. We are proud we have continued to bring value to our customers, that we support our region's economy and that we work with others to make our communities better places to live.

Innovation - Financial services is a dynamic and constantly changing market. At Commerce, we value and have been successful in applying new ideas, new technology and creativity to change while maintaining our core values of customer service and teamwork.

## **Investment Alternatives**

The Commerce Bank Capital Markets Group (CMG) helps you achieve liquidity and competitive yields with proven products and skilled expertise. CMG specializes in fixed income instruments and cash management products to corporations, financial institutions, money managers, not-for-profits, insurance companies and municipalities. We also offer a full range of complimentary services that provide the necessary information to help you make appropriate investment decisions.

Our investment professionals are supported by the latest financial information sources, technology and the full resources of one of America's premier financial institutions. CMG is an approved underwriter and reallowance dealer of FHLB and participates in the distribution of new issue debt for FNMA, FFCB, FHLMC and TVA.



**Matthew Maggi** 

Vice President

## **Experience**

Prior to joining CMG in 2016, Mr. Maggi was the Corporate Treasurer at a \$1.2 billion publicly traded Community Bank headquartered in Missouri. During his tenure, Matthew developed and implemented balance sheet strategies to maximize margin while managing acceptable levels of interest rate risk, liquidity, and capital. He not only managed the investment portfolio, but also conducted extensive loan portfolio performance analyses.

Previously, Matthew was a Treasury Analyst for one of the largest privately held banks in the U.S. He monitored cash flow and liquidity as well as performed deposit mix analyses. Mr. Maggi leverages his extensive balance sheet management experience to provide tactical and strategic solutions to maximize performance while mitigating risks for the Community banking environment.

### Certifications

Mr. Maggi is registered as a Municipal Securities Representative and Government Securities Representative with the Board of Governors of the Federal Reserve System.

#### Education

- Master of Business Administration
  - Rockhurst University, Kansas City, MO
- Bachelor of Business Administration
  Baker University, Baldwin, KS

